



GROUND SYSTEMS GROUP

November 3, 1986

Mr. Stephen E. Graves
21st Century Innovations, Inc.
2985 Glendale Boulevard
Los Angeles, California 90039

Dear Steve:

After using EASIMAP for several months, we have found the product to be an invaluable tool for configuring and maintaining computer room drawings.

The system has saved Hughes Aircraft Company hundreds of manhours by eliminating the need to create IBM machine symbols, along with all the reports automatically generated by the EASIMAP database.

We have used the product in over 50 planning, presentation, and configuration drawings and anticipate its use in many more applications in the future.

I would also like to thank you for the exceptional support you have provided, not only with the EASIMAP system but with the complete CAD system, allowing us to take advantage of your knowledge and expertise.

Yours truly,

A handwritten signature in black ink, appearing to read "R. E. O'Neil", written over a light-colored background.

R. E. O'Neil
Installation Planning
HUGHES AIRCRAFT COMPANY
P. O. Box 3310
Building 606, M.S. H29
Fullerton, CA 92634

A yellow rectangular sticky note with a folded top-left corner, containing the text "EASIMAP was rebranded as IT Studio in March 2006".

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rebranded as
IT Studio in
March 2006

REO/msb